

WEIGHTED AVERAGES - PROTEIN, BUTTERFAT, SOMATIC CELL COUNT

BY PRODUCTION RANGE  
Combined Orders 33, 36, and 40

Table No. 14

| Production Range      | Number of Producers | Pounds of Milk (000) | 1997               |                      |                          | Number of Producers | Pounds of Milk (000) | 1998               |                      |                          | Number of Producers | Pounds of Milk (000) | 1999               |                      |                          |
|-----------------------|---------------------|----------------------|--------------------|----------------------|--------------------------|---------------------|----------------------|--------------------|----------------------|--------------------------|---------------------|----------------------|--------------------|----------------------|--------------------------|
|                       |                     |                      | Percent of Protein | Percent of Butterfat | Somatic Cell Count (000) |                     |                      | Percent of Protein | Percent of Butterfat | Somatic Cell Count (000) |                     |                      | Percent of Protein | Percent of Butterfat | Somatic Cell Count (000) |
| <b>First Quarter</b>  |                     |                      |                    |                      |                          |                     |                      |                    |                      |                          |                     |                      |                    |                      |                          |
| 1-30,000              | 2,380               | 40,719               | 3.22               | 3.90                 | 410                      | 1,975               | 35,134               | 3.20               | 3.89                 | 398                      | 1,684               | 30,658               | 3.30               | 3.98                 | 401                      |
| 30,001-60,000         | 2,636               | 116,066              | 3.22               | 3.87                 | 371                      | 2,321               | 102,432              | 3.20               | 3.85                 | 367                      | 2,161               | 95,708               | 3.29               | 3.93                 | 373                      |
| 60,001-90,000         | 1,652               | 121,543              | 3.23               | 3.83                 | 350                      | 1,534               | 113,152              | 3.21               | 3.82                 | 340                      | 1,472               | 108,581              | 3.29               | 3.89                 | 351                      |
| 90,001-120,000        | 996                 | 103,619              | 3.24               | 3.79                 | 327                      | 948                 | 98,712               | 3.21               | 3.79                 | 322                      | 925                 | 95,799               | 3.29               | 3.87                 | 333                      |
| 120,001-150,000       | 621                 | 83,182               | 3.24               | 3.77                 | 315                      | 602                 | 80,397               | 3.21               | 3.76                 | 312                      | 580                 | 77,652               | 3.29               | 3.85                 | 313                      |
| 150,001-250,000       | 940                 | 178,580              | 3.24               | 3.74                 | 295                      | 946                 | 180,134              | 3.22               | 3.74                 | 283                      | 928                 | 177,432              | 3.28               | 3.84                 | 294                      |
| 250,001-500,000       | 459                 | 151,462              | 3.22               | 3.69                 | 262                      | 508                 | 167,549              | 3.19               | 3.70                 | 253                      | 506                 | 168,109              | 3.27               | 3.81                 | 266                      |
| 500,001 & Over        | 116                 | 100,191              | 3.17               | 3.54                 | 260                      | 132                 | 121,318              | 3.16               | 3.60                 | 247                      | 146                 | 135,281              | 3.23               | 3.69                 | 257                      |
| Total/Average         | 9,802               | 895,364              | 3.22               | 3.76                 | 314                      | 8,966               | 898,828              | 3.21               | 3.81                 | 315                      | 8,402               | 889,219              | 3.28               | 3.84                 | 308                      |
| <b>Second Quarter</b> |                     |                      |                    |                      |                          |                     |                      |                    |                      |                          |                     |                      |                    |                      |                          |
| 1-30,000              | 1,878               | 34,358               | 3.17               | 3.72                 | 377                      | 1,416               | 26,658               | 3.15               | 3.68                 | 387                      | 1,335               | 25,259               | 3.21               | 3.75                 | 410                      |
| 30,001-60,000         | 2,646               | 117,696              | 3.17               | 3.70                 | 350                      | 2,357               | 104,574              | 3.14               | 3.67                 | 376                      | 2,175               | 96,903               | 3.20               | 3.71                 | 386                      |
| 60,001-90,000         | 1,797               | 132,374              | 3.17               | 3.67                 | 329                      | 1,684               | 124,770              | 3.12               | 3.64                 | 355                      | 1,630               | 120,401              | 3.19               | 3.68                 | 366                      |
| 90,001-120,000        | 1,018               | 105,862              | 3.16               | 3.64                 | 317                      | 963                 | 100,029              | 3.13               | 3.63                 | 342                      | 987                 | 102,385              | 3.18               | 3.68                 | 352                      |
| 120,001-150,000       | 680                 | 91,074               | 3.16               | 3.64                 | 307                      | 661                 | 88,506               | 3.13               | 3.62                 | 330                      | 639                 | 85,707               | 3.18               | 3.65                 | 334                      |
| 150,001-250,000       | 983                 | 186,982              | 3.16               | 3.62                 | 288                      | 1,005               | 191,853              | 3.13               | 3.60                 | 308                      | 983                 | 187,865              | 3.18               | 3.67                 | 314                      |
| 250,001-500,000       | 501                 | 164,608              | 3.15               | 3.59                 | 269                      | 523                 | 173,319              | 3.11               | 3.58                 | 269                      | 552                 | 183,807              | 3.16               | 3.66                 | 281                      |
| 500,001 & Over        | 129                 | 113,756              | 3.12               | 3.48                 | 249                      | 140                 | 126,295              | 3.09               | 3.51                 | 258                      | 151                 | 136,348              | 3.14               | 3.57                 | 271                      |
| Total/Average         | 9,632               | 946,710              | 3.16               | 3.62                 | 302                      | 8,749               | 936,005              | 3.13               | 3.64                 | 328                      | 8,452               | 938,675              | 3.17               | 3.66                 | 324                      |
| <b>Third Quarter</b>  |                     |                      |                    |                      |                          |                     |                      |                    |                      |                          |                     |                      |                    |                      |                          |
| 1-30,000              | 1,935               | 34,806               | 3.11               | 3.64                 | 418                      | 1,598               | 29,750               | 3.13               | 3.60                 | 418                      | 1,731               | 28,808               | 3.15               | 3.63                 | 445                      |
| 30,001-60,000         | 2,605               | 115,082              | 3.09               | 3.59                 | 390                      | 2,254               | 99,833               | 3.12               | 3.56                 | 402                      | 1,996               | 88,402               | 3.14               | 3.59                 | 411                      |
| 60,001-90,000         | 1,684               | 123,946              | 3.10               | 3.57                 | 372                      | 1,511               | 111,381              | 3.12               | 3.55                 | 383                      | 1,329               | 97,741               | 3.14               | 3.58                 | 395                      |
| 90,001-120,000        | 948                 | 98,194               | 3.10               | 3.57                 | 361                      | 888                 | 92,208               | 3.13               | 3.54                 | 384                      | 807                 | 83,831               | 3.13               | 3.58                 | 383                      |
| 120,001-150,000       | 614                 | 82,162               | 3.10               | 3.56                 | 347                      | 583                 | 77,798               | 3.12               | 3.53                 | 370                      | 552                 | 73,902               | 3.13               | 3.56                 | 385                      |
| 150,001-250,000       | 917                 | 174,358              | 3.10               | 3.55                 | 336                      | 894                 | 170,229              | 3.12               | 3.52                 | 351                      | 795                 | 150,596              | 3.13               | 3.59                 | 360                      |
| 250,001-500,000       | 449                 | 149,094              | 3.11               | 3.52                 | 313                      | 466                 | 155,075              | 3.12               | 3.50                 | 324                      | 452                 | 149,836              | 3.12               | 3.56                 | 322                      |
| 500,001 & Over        | 107                 | 91,681               | 3.07               | 3.42                 | 294                      | 113                 | 100,966              | 3.10               | 3.43                 | 302                      | 115                 | 99,927               | 3.12               | 3.49                 | 312                      |
| Total/Average         | 9,258               | 869,324              | 3.10               | 3.55                 | 347                      | 8,309               | 837,239              | 3.12               | 3.55                 | 367                      | 7,777               | 773,043              | 3.13               | 3.57                 | 365                      |
| <b>Fourth Quarter</b> |                     |                      |                    |                      |                          |                     |                      |                    |                      |                          |                     |                      |                    |                      |                          |
| 1-30,000              | 2,060               | 37,372               | 3.31               | 3.94                 | 360                      | 1,732               | 30,922               | 3.36               | 3.96                 | 358                      | 1,570               | 28,245               | 3.38               | 3.99                 | 354                      |
| 30,001-60,000         | 2,441               | 107,875              | 3.29               | 3.86                 | 323                      | 2,202               | 97,817               | 3.34               | 3.89                 | 334                      | 2,132               | 94,906               | 3.35               | 3.93                 | 323                      |
| 60,001-90,000         | 1,607               | 118,292              | 3.28               | 3.83                 | 301                      | 1,509               | 111,703              | 3.33               | 3.85                 | 322                      | 1,457               | 107,512              | 3.32               | 3.85                 | 302                      |
| 90,001-120,000        | 934                 | 97,035               | 3.28               | 3.80                 | 293                      | 913                 | 94,803               | 3.32               | 3.83                 | 310                      | 905                 | 93,847               | 3.32               | 3.84                 | 299                      |
| 120,001-150,000       | 604                 | 80,614               | 3.29               | 3.81                 | 285                      | 589                 | 78,957               | 3.30               | 3.81                 | 302                      | 609                 | 81,642               | 3.32               | 3.84                 | 290                      |
| 150,001-250,000       | 902                 | 171,973              | 3.28               | 3.79                 | 271                      | 906                 | 173,155              | 3.30               | 3.82                 | 287                      | 927                 | 177,666              | 3.30               | 3.83                 | 273                      |
| 250,001-500,000       | 464                 | 153,261              | 3.26               | 3.75                 | 250                      | 488                 | 161,134              | 3.28               | 3.80                 | 270                      | 505                 | 168,895              | 3.28               | 3.80                 | 254                      |
| 500,001 & Over        | 109                 | 100,450              | 3.22               | 3.59                 | 242                      | 124                 | 113,792              | 3.23               | 3.69                 | 258                      | 153                 | 141,429              | 3.24               | 3.71                 | 247                      |
| Total/Average         | 9,121               | 866,873              | 3.27               | 3.78                 | 282                      | 8,463               | 862,283              | 3.33               | 3.86                 | 305                      | 8,258               | 894,142              | 3.30               | 3.82                 | 281                      |
| Average for Year      | 9,453               | 894,568              | 3.19               | 3.68                 | 311                      | 8,622               | 883,589              | 3.20               | 3.72                 | 329                      | 8,222               | 873,770              | 3.22               | 3.72                 | 319                      |