



The Market Administrator's Bulletin

MIDEAST MARKETING AREA

Federal Order No. 33

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MARVIN A. BAUMER, Market Administrator

October 2000

THE DAIRY SITUATION AND OUTLOOK*

Milk Output Refuses To Ease. Milk production continued to boom this summer, as recent low milk prices have yet to offset the delayed effects of strong 1998-99 milk prices, and favorable feed and weather conditions boosted milk per cow. Milk production is expected to post large increases during the rest of 2000. Milk cow numbers in the 20 States have risen from the previous month every month since October 1999 and have moved generally upward since late 1998. Stronger farmers have expanded at a brisk rate, while exit of producers under income stress has not accelerated much. In addition, high prices of replacement animals, relative to slaughter prices, probably have sent an unusually large share of the cows from exiting farms into other herds. Summer conditions for milk per cow were good, but not wonderful. Milk-feed price ratios have encouraged heavy concentrate feeding, even if they failed to match the very high ratios of 1998 and 1999. For most of the country, summer weather has been relatively free of stressful heat. Forage quality has been mixed, but supplies of adequate quality fodder were generally large in dairy areas. Late 2000 and 2001 growth in milk per cow is expected to be fairly strong, as recent patterns are likely to continue. Milk per cow is projected to rise at trend or slightly above-trend rates relative to longer term averages. However, increases might appear somewhat modest in some quarters when compared with particularly strong performance a year earlier. Current returns probably will lead to a resumption of declining milk cow numbers. However, the timing of such decreases is still rather uncertain. The delayed effects of late-nineties returns on structural changes in dairy farming clearly have been unusually sizable and protracted. Milk cow numbers are projected to remain above a year earlier until at least early 2001. Milk cows are expected to average about 1 percent above a year earlier in 2000 and could decline about that much in 2001, if the turning point is reached by next winter. Milk production is projected to rise about 3 percent this year, almost matching the 1999 gain. Output has grown as much during the last 2 years as during the preceding 7 years. Milk production in 2001 is projected to be about the same as in 2000, although further expansion certainly is possible.

Stocks Heavy as Demand Cannot Keep Pace. September 1 stocks of butter and cheese were very large and above a year earlier, although holdings had eased a bit from recent months. Larger stocks were in part a response to the price volatility of recent years and the inadequacy of previous stock levels to maintain smooth product movement. However, summer warehouse stocks probably were larger than desired, particularly since pipeline holdings apparently were also large. Summer manufacturers' stocks of nonfat dry milk were larger than needed. Heavy production, limited opportunities for DEIP exports, and very unaggressive domestic demand caused powder to back up in stocks, despite fairly heavy sales to the Government. Total commercial dairy stocks on August 1 considerably exceeded the equivalent of 10 billion pounds of milk on either a milkfat or skim solids basis.

Demand for dairy products was fairly strong in late spring-early summer, supported by continued economic growth. Commercial use was generally stronger than a year earlier, although the very erratic product movement in 1999 makes comparisons problematic. Even so, commercial use appeared just slightly sluggish in light of continued low prices. For products sold at retail, sales probably were dampened by the stickiness of retail price declines, while wholesale users may be reducing use in delayed response to the generally high 1998-99 prices. Dairy demand is expected to stay fundamentally solid. However, growth in demand is not likely to reduce commercial stocks sufficiently to generate significant price recovery as long as milk production increases remain so large. Commercial use is projected to increase about 3 percent for all of 2000. In 2001, sales are projected to rise briskly on a skim basis but may be about unchanged on a milkfat basis.

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NEW ASSISTANT MARKET ADMINISTRATOR IN MIDEAST ORDER

David Z. Walker is the new Assistant Market Administrator with the Mideast Federal Milk Marketing Order. Mr. Walker came to Federal Order 33 from the Alexandria, Virginia Market Administrators Office. Mr. Walker started his career with the Middle Atlantic Federal Order in 1979 as a Marketing Specialist and later held the position of Agricultural Economist and Assistant Market Administrator. He was Acting Market Administrator of the Middle Atlantic Order from May 1998 until its merger with the Northeast Order on January 1, 2000. David has a Bachelor of Science degree from Virginia Tech and a Master of Science degree from The Ohio State University with both degrees in Agricultural Economics.

Earl J. Reinhart retired as Assistant Market Administrator for the Mideast Federal Order on September 29, 2000. Earl began his career as an auditor in 1967 with the Youngstown-Warren Marketing Area. He moved to Cleveland in 1972 and became part of the data processing staff. He was named Assistant Market Administrator in 1986.

**MIDEAST MARKETING AREA
FEDERAL ORDER 33**

**MARKET STATISTICS
SEPTEMBER 2000**

PRODUCER MILK CLASSIFICATION	<i>Pounds</i>
Class I	577,626,165
Class II	207,933,856
Class III	422,422,008
Class IV	51,430,429
Total	1,259,412,458

OTHER SOURCE RECEIPTS	
Non-Pool Plants	25,915,542
Producer-Handler/Unapproved	1,716,793
Powder-Condensed (Sk. Equiv.)	16,037,683
Opening Inventory	77,958,061
Overage	217,261
Total	121,845,340

TOTAL RECEIPTS 1,381,257,798

PRODUCTION SUMMARY	
Producer Milk Percent Protein	3.01%
Producer Milk Percent Butterfat	3.64%
Producer Milk Percent Other Solids	5.66%
Producer Milk Percent Nonfat Solids	8.67%
Number of Producer Farms	10,873
Average Daily Production Per Farm	3,861
Average Daily Production	41,980,415
Number of Reports - Plants and Cooperatives	67
Number of Reporting Handlers	38
Income Per Farm (Monthly Average)	\$14,684
Total Somatic Cell Adjustment	\$53,327

PRICE SUMMARY	
Producer Price Differential - <i>per cwt.</i>	*\$1.77
Producer Butterfat Price - <i>per lb.</i>	1.2707
Producer Protein Price - <i>per lb.</i>	2.0137
Producer Other Solids Price - <i>per lb.</i>	0.0502
Nonfat Solids Price - <i>per lb.</i>	0.8624
Uniform Price - <i>per cwt (Informational Purposes Only)</i>	*\$12.53
Class I	*\$13.84
Class II	12.58
Class III	10.76
Class IV	11.94
Class I Skim Milk Price - <i>per cwt.</i>	*\$9.70
Class I Butterfat Price - <i>per lb.</i>	*1.2791
Class II Skim Milk Price - <i>per cwt.</i>	8.40
Class II Nonfat Solids Price - <i>per lb.</i>	0.9333
Class II Butterfat Price - <i>per lb.</i>	1.2777
Class III Skim Milk Price - <i>per cwt.</i>	6.54
Class IV Skim Milk Price - <i>per cwt.</i>	7.76
Class III & IV Butterfat Price - <i>per lb.</i>	1.2707

*Price at Cuyahoga County, Ohio (*Cleveland*). Subject to location adjustment.

**DISPOSITION OF RECEIPTS BY POOL HANDLERS
SEPTEMBER 2000**

CLASS I	<i>Pounds</i>
Whole Milk	141,207,897
Flavored Whole Milk	11,356,634
2% Reduced Fat Milk	232,848,587
1% Lowfat Milk	38,292,338
1/2% Lowfat Milk	15,992,185
Flavored Lowfat & Skim	41,798,967
Fat Free Milk	82,790,971
Buttermilk	4,514,714
Bulk Sales	13,607,785
Shrinkage	2,025,607
Ending Inventory	48,272,573
Total Class I	632,708,258
CLASS II	
Cream	6,925,395
Sour Cream, Dips & Yogurt	85,425,246
Cottage Cheese	47,556,734
Ice Cream Mix & Condensed	66,854,070
Skim Equivalent	12,988,715
Transfers to Other Federal Order Pool Plants	3,503,012
Total Class II	223,253,172
CLASS III	
Hard Cheese	404,343,893
Condensed & Evaporated Milk	9,061,313
Livestock Feed & Dump	1,798,566
Transfers to Other Federal Order Pool Plants	8,129,911
Shrinkage	10,245,574
Total Class III	433,579,257
CLASS IV	
Butter	11,674,082
Whole Milk Powder	3,821,200
Nonfat Dry Milk	10,027,038
Skim Equivalent Used to Fortify	1,670,629
Transfers to Other Federal Order Pool Plants	30,133,204
Ending Inventory	34,390,958
Total Class IV	91,717,111
TOTAL DISPOSITION	1,381,257,798

PRODUCER BUTTERFAT UTILIZATION

Class I	10,889,315
Class II	12,762,784
Class III	15,542,483
Class IV	6,649,435
Total Butterfat	45,844,017

PRODUCER NONFAT SOLIDS UTILIZATION

Class II	17,575,153
Class IV	4,031,121
Total Nonfat Solids	109,205,620

PRODUCER PROTEIN UTILIZATION

Class III	12,664,905
Total Protein	37,864,316

PRODUCER OTHER SOLIDS UTILIZATION

Class III	23,941,625
Total Other Solids	71,341,304

SOMATIC CELL ADJUSTMENT

Class II / III / IV	\$65,608
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ANNOUNCEMENT OF PRODUCER PRICES SEPTEMBER 2000

COMPUTATION OF PRODUCER PRICE DIFFERENTIAL

	<u>POUNDS</u>	<u>BUTTERFAT</u>	<u>SKIM / PROTEIN</u>	<u>NONFAT SOLIDS</u>	<u>OTHER SOLIDS</u>	<u>PRICE</u>	<u>VALUE</u>
Class I Skim Value			566,736,850			\$ 9.70 / cwt	\$ 54,973,474.48
Class I Butterfat		10,889,315				1.2791 / lb	13,928,522.80
Class I Location Differential	577,626,165						(328,324.07)
Class II SNF Value				17,575,153		0.9333 / lb	16,402,890.27
Class II Butterfat		12,762,784				1.2777 / lb	16,307,009.13
Class III Protein Value			12,664,905			2.0137 / lb	25,503,319.19
Class III Other Solids Value					23,941,625	0.0502 / lb	1,201,869.57
Class III Butterfat		15,542,483				1.2707 / lb	19,749,833.15
Class IV SNF Value				4,031,121		0.8624 / lb	3,476,438.75
Class IV Butterfat		6,649,435				1.2707 / lb	8,449,437.07
Somatic Cell Value II / III / IV							<u>65,607.64</u>
TOTAL PRODUCER MILK VALUE	1,259,412,458	45,844,017	37,864,316		71,341,304		\$ 159,730,077.98
Overages						\$ 55,061.87	
Beginning Inventory						(40,324.12)	
TOTAL ADJUSTMENTS							<u>\$ 14,737.75</u>
TOTAL HANDLER OBLIGATIONS							\$ 159,744,815.73
Total Protein Value			37,864,316 lbs	@	\$2.0137		\$ (76,247,373.13)
Total Other Solids Value			71,341,304 lbs	@	0.0502		(3,581,333.44)
Butterfat Value			45,844,017 lbs	@	1.2707		(58,253,992.42)
Total Somatic Cell Values							<u>(53,326.61)</u>
TOTALS							\$ 21,608,790.13
Net Producer Location Adjustments							\$ 767,779.68
1/2 Unobligated Balance Producer Settlement Fund							<u>481,000.00</u>
Total - Divided by Total Pounds			1,259,412,458		1.8149392		\$ 22,857,569.81
Rate of Cash Reserve					<u>(0.0449392)</u>		<u>(565,969.88)</u>
PRODUCER PRICE DIFFERENTIAL at Cuyahoga County, OH*			1,259,412,458		\$1.77 / cwt		\$ 22,291,599.93

COMPONENT PRICES

Butterfat Price	\$1.2707 / lb
Protein Price	2.0137 / lb
Other Solids Price	0.0502 / lb
Somatic Cell Adjustment Rate	0.00062 / cwt
Nonfat Solids Price (For Informational Purpose Only) **	0.8624 / lb

MARKET AVERAGE CONTENT OF PRODUCER MILK

Butterfat	3.64 %
Protein	3.01 %
Other Solids	5.66 %
Nonfat Solids	8.67 %

CLASSIFICATION OF PRODUCER MILK

	<i>Product lbs.</i>	<i>Percent</i>
Class I	577,626,165	45.9
Class II	207,933,856	16.5
Class III	422,422,008	33.5
Class IV	<u>51,430,429</u>	<u>4.1</u>
Total	1,259,412,458	100.0

COMPUTATION OF UNIFORM PRICE

Class III Price - 3.5% BF	\$10.76
Producer Price Differential	<u>1.77</u>
Statistical Uniform Price (For Informational Purpose Only)	\$12.53

* Subject to Location Adjustment.

** Producers are not paid on this component.

**PRODUCER MILK SUMMARY
MIDEAST MARKETING AREA 1/**

	Class I		Class II		Class III		Class IV		Total Pounds (000)
	Pounds (000)	Percent	Pounds (000)	Percent	Pounds (000)	Percent	Pounds (000)	Percent	
1999 Estimates									
September	575,002	63.1	191,129	21.0	115,149	12.7	29,546	3.2	910,826
October	567,811	54.2	164,056	15.7	258,331	24.7	56,725	5.4	1,046,923
November	566,650	56.3	130,811	13.0	241,620	24.0	66,816	6.7	1,005,897
December	597,523	53.7	154,140	13.8	275,924	24.8	85,986	7.7	1,113,573
2000									
January	584,035	52.0	172,647	15.4	252,859	22.5	114,147	10.1	1,123,688
February	549,648	52.0	187,567	17.7	250,519	23.7	69,791	6.6	1,057,525
March	586,082	50.3	223,960	19.2	277,773	23.8	77,864	6.7	1,165,678
April	523,073	47.3	177,283	16.0	295,612	26.8	108,829	9.9	1,104,797
May	556,333	49.1	178,128	15.7	308,236	27.2	90,991	8.0	1,133,688
June	521,550	46.8	176,612	15.9	340,349	30.5	75,950	6.8	1,114,461
July	514,292	42.4	212,421	17.5	386,607	31.9	99,998	8.2	1,213,319
August	578,775	48.9	194,567	16.4	365,309	30.8	46,034	3.9	1,184,684
September	577,626	45.9	207,934	16.5	422,422	33.5	51,430	4.1	1,259,412

1/ The data for 1999 is estimated based on the previous Federal Orders 33, 36, 40, 44 and 49.

**NATIONAL AGRICULTURAL STATISTICAL SERVICE
DAIRY PRODUCTS PRICE AVERAGES**

	Two-Week Average				Monthly Average			
	Cheese	Butter	Nonfat Dry Milk	Dry Whey	Cheese	Butter	Nonfat Dry Milk	Dry Whey
<i>Dollars per pound</i>								
1999								
September	1.8008	1.3324	1.0155	0.1872	1.7084	1.3252	1.0174	0.1892
October	1.4359	1.1439	1.0188	0.1920	1.3934	1.1273	1.0183	0.1944
November	1.2521	1.0695	1.0184	0.1901	1.2058	1.0637	1.0168	0.1917
December	1.1268	0.9220	1.0125	0.1870	1.1371	0.9179	1.0111	0.1892
2000								
January	1.1696	0.8768	1.0114	0.1859	1.1517	0.8820	1.0115	0.1857
February	1.1084	0.9105	1.0104	0.1800	1.1067	0.9002	1.0106	0.1788
March	1.1073	0.9331	1.0098	0.1771	1.1093	0.9497	1.0094	0.1780
April	1.1035	1.0618	1.0096	0.1774	1.1011	1.0449	1.0078	0.1765
May	1.1011	1.1140	1.0100	0.1755	1.1022	1.1680	1.0071	0.1760
June	1.1060	1.2911	1.0106	0.1794	1.1137	1.2725	1.0097	0.1794
July	1.2269	1.1729	1.0093	0.1893	1.2189	1.1547	1.0102	0.1909
August	1.1847	1.1465	1.0091	0.1940	1.1660	1.1520	1.0108	0.1929
September	1.2380	1.1444	1.0168	0.1856	1.2315	1.1560	1.0166	0.1856

(continued from the front page)

Dairy Prices Unsteady. Wholesale cheese and butter prices rose and fell a number of times during spring and summer. The dominant story was one of very large supplies outweighing demand growth and forestalling substantial price recovery. However, erratic growth in milk output, very large and variable warehouse stocks, and uncertainty about how much of the current product was moving to consumers and how much into pipeline stocks contributed to market confusion. Although conditions normally become clearer as the yearend holidays approach, wholesale prices this year may remain relatively unsettled. Farmers are projected to receive an autumn manufacturing value somewhat higher than a year earlier, but average milk prices will still be below 1999. For the year, milk prices will average almost \$2 per cwt below 1999 and \$3 less than the 1998 record. In 2001, farm milk prices are projected to average about the same or slightly higher than this year. However, the strongest 2001 prices are expected during the second half. If milk production increases stay significant, this seasonal rise may not develop. On the other hand, continuation of the support purchase program or stronger-than-expected international prices would generate higher prices than currently projected for the first half of 2001.

SOURCE: "Livestock, Dairy, and Poultry Situation and Outlook", LDP-M-75, September 28, 2000, Economic Research Service, USDA. For more information on the LDP report, contact James J. Miller, (202) 694-5184.

Editor's Note: This summary was condensed from that appearing in the publication by the Market Information, Dairy Programs, Agricultural Marketing Service.

SUMMARY OF PRODUCER COMPONENT PRICES MIDEAST MARKETING AREA						
2000	Producer Butterfat Price <i>(per lb.)</i>	Producer Protein Price <i>(per lb.)</i>	Producer Other Solids Price <i>(per lb.)</i>	Somatic Cell Adjustment Rate <i>(per cwt.)</i>	Producer Price Differential <i>(per cwt.)</i>	Statistical Uniform Price <i>(per cwt.)</i>
January	\$0.9366	\$2.1677	\$0.0503	\$0.00058	\$1.57	\$11.62
February	0.9588	1.9849	0.0432	0.00055	1.98	11.52
March	1.0191	1.9166	0.0424	0.00055	2.14	11.68
April	1.1352	1.7399	0.0408	0.00055	2.36	11.77
May	1.2854	1.5514	0.0403	0.00055	2.84	12.21
June	1.4128	1.4278	0.0438	0.00056	2.92	12.38
July	1.2691	1.9726	0.0557	0.00061	2.02	12.68
August	1.2659	1.7952	0.0577	0.00058	2.36	12.49
September	1.2707	2.0137	0.0502	0.00062	1.77	12.53

Mideast Marketing Area - Federal Order 33 Weighted Averages - Butterfat, Protein, Other Solids, Somatic Cell Count by Various Size Categories									
Production Range	Number of Producers	Pounds of Milk (000)	August 2000 *				August 1999**		
			-----Weighted Averages-----				-----Weighted Averages-----		
			Butterfat	Protein	Other Solids	SCC(000)	Butterfat	Protein	SCC(000)
1 - 30,000	1,769	33,205	3.66	2.98	5.57	456	3.60	3.14	473
30,001 - 60,000	2,744	121,965	3.61	2.97	5.62	430	3.56	3.13	434
60,001 - 90,000	1,750	128,881	3.59	2.96	5.65	414	3.55	3.12	422
90,001 - 120,000	1,046	108,582	3.61	2.95	5.67	400	3.55	3.12	408
120,001 - 150,000	719	96,294	3.59	2.96	5.68	390	3.53	3.12	407
150,001 - 250,000	1,075	204,665	3.60	2.95	5.69	364	3.56	3.12	383
250,001 - 500,000	627	210,592	3.59	2.95	5.72	331	3.53	3.11	339
500,001 & Over	274	278,527	3.50	2.94	5.73	301	3.46	3.11	324
Total / Average	10,004	1,182,712	3.58	2.95	5.69	364	3.53	3.12	385

* Data provided on a one month delay basis.

** Data prior to January 2000 included the former Federal Orders 33, 36 and 40. Tests were not available for other solids.

Mideast Marketing Area - Federal Order 33
Producer Pounds and Count by Somatic Cell Range *
August 2000

Somatic Cell Range (000)	Combined Pounds (000)	Number of Producers	Percent of Milk by SCC Range	Average Farm Size
1 - 50	337	4	0.0	84,250
51 - 100	8,239	101	0.7	81,574
101 - 150	32,902	321	2.8	102,498
151 - 200	107,391	694	9.1	154,742
201 - 250	160,921	955	13.6	168,504
251 - 300	168,951	1,140	14.3	148,203
301 - 350	175,424	1,212	14.8	144,739
351 - 400	124,047	1,052	10.5	117,915
401 - 450	108,909	965	9.2	112,859
451 - 500	89,372	833	7.6	107,289
501 - 550	55,869	646	4.7	86,485
551 - 600	48,513	530	4.1	91,534
601 - 650	35,857	438	3.0	81,865
651 - 700	20,616	311	1.7	66,289
701 - 750	15,888	233	1.3	68,189
751 - Above	29,473	569	2.5	51,798
Totals	1,182,712	10,004	100.0	118,224

* Totals may not add due to rounding. Data provided on a one month delay basis.

Mideast Marketing Area - Federal Order 33
Weighted Averages - Butterfat, Protein, Other Solids, Somatic Cell Count
by State

State	Number of Producers	Pounds of Milk (000)	August 2000 *				August 1999**		
			-----Weighted Averages-----				-----Weighted Averages-----		
			Butterfat	Protein	Other Solids	SCC(000)	Butterfat	Protein	SCC(000)
Ohio	2,688	282,725	3.63	2.98	5.68	381	3.54	3.14	396
Pennsylvania	1,605	135,397	3.62	2.97	5.66	436	3.58	3.12	454
Michigan	2,892	435,845	3.51	2.94	5.70	341	3.51	3.10	361
New York	462	113,017	3.59	2.92	5.68	293	3.54	3.10	315
West Virginia	104	7,196	3.57	3.00	5.64	476	3.53	3.18	510
Indiana	1,379	133,393	3.59	2.96	5.69	390	3.58	3.14	427
Wisconsin***	750	66,640	3.59	2.92	5.70	338			
Other	124	8,499	3.62	3.01	5.64	420	3.64	3.18	369
Total/Average	10,004	1,182,712	3.58	2.95	5.69	364	3.53	3.12	385

* Data provided on a one month delay basis.
** Data prior to January 2000 included the former Federal Orders 33, 36 and 40. Tests were not available for other solids.
*** Data included with Other States prior to August 2000.

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FEDERAL ORDER DATA
SEPTEMBER 2000

Marketing Area	Producer Milk		Class I Percent %	Producer Price Differential	Statistical Uniform Price
	Total (000)	Class I (000)			
FO 1 Northeast - (<i>Boston</i>)	1,835,293	903,909	49.3	\$2.87	\$13.63
FO 5 Appalachian - (<i>Charlotte</i>)	469,034	357,920	76.3	2/	14.41
FO 6 Florida - (<i>Tampa</i>)	203,778	186,789	91.7	2/	15.59
FO 7 Southeast - (<i>Atlanta</i>)	563,357	405,278	71.9	2/	14.16
FO 30 Upper Midwest - (<i>Chicago</i>)	1,708,011	344,976	20.2	0.70	11.46
FO 32 Central - (<i>Kansas City</i>)	1,331,781	418,044	31.4	1.21	11.97
FO 33 Mideast - (<i>Cleveland</i>)	1,259,412	577,626	45.9	1.77	12.53
FO 124 Pacific Northwest - (<i>Seattle</i>)	598,367	180,779	30.2	1.35	12.11
FO 126 Southwest - (<i>Dallas</i>)	681,902	334,954	49.1	2.52	13.28
FO 131 Arizona-Las Vegas - (<i>Phoenix</i>)	229,401	79,581	34.7	2/	12.32
FO 135 Western - (<i>Salt Lake City</i>)	290,937	85,455	29.4	1.18	12.11

1/ Names in parentheses are principal pricing points of markets.

2/ Producers in these markets are paid on the basis of a uniform skim and butterfat price.

MINIMUM PARTIAL PAYMENT PRICE FOR OCTOBER 2000 \$10.76 / cwt.